

# Kyle Vowinkel

## *Exceptional Leadership Insights from an FBI Negotiator & West Point Graduate*

Kyle R. Vowinkel is a leadership expert and seasoned hostage negotiator with over 33 years of combined service as an FBI Executive, FBI Agent, U.S. Army officer, and West Point graduate. A regular speaker at Cornell University Johnson School of Business, he delivers experiential leadership sessions informed by his pivotal role in resolving some of the FBI's most high-stakes missions—most notably persuading the 2013 Boston Marathon bomber to peacefully surrender.

Drawing on his decorated service with the elite FBI Hostage Rescue Team (HRT) and the Crisis Negotiation Unit (CNU), Kyle translates real-world crisis leadership into actionable strategies for corporate audiences. His interactive sessions, customized for each client, leverage real case studies, hands-on analysis, and time-sensitive decision-making exercises to develop stronger teams and more effective leaders. Having presented at Fortune 500 companies worldwide, Kyle empowers organizations to navigate volatility, strengthen communication, and drive results through persuasive, positive leadership techniques.

### Clients

Google **Aon** UNITED STATES MILITARY ACADEMY WEST POINT CORNELL UNIVERSITY

### POINT OF CONTACT

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### SPEAKING TOPICS

- **Proactive, Agile Leadership: Leading Through Volatility**
- **The Path to Influence: Connect for Success**
- **Persevering to Rise: Turning Adversity into Strength**

“ Kyle captivated the executive-level audience... he blended clear connections to real world and corporate relevant examples.”  
Steve Strong  
Aon Global Learning Lead

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